# FIRST AMENDMENT TO THE OUTSIDE AGENCY AGREEMENT GREATER YUMA ECONOMIC DEVELOPMENT CORPORATION

THIS Amendment ("Amendment") to the Outside Agency Agreement Greater Yuma Economic Development Corporation ("Agreement") dated July 17, 2014, is entered into by and between Yuma County ("County") and the GREATER YUMA ECONOMIC DEVELOPMENT CORPORATION ("GYEDC"), an Arizona nonprofit corporation.

WHEREAS, the Cities of Yuma, Somerton, San Luis and Town of Wellton have expressed interest in obtaining for their benefit the knowledge and experience of GYEDC to perform special professional services for the development of a bi-national regional economic base (Bi-National Program) and GYDEC is interested in providing such services; and,

WHEREAS, the initial program objectives of the Bi-National Program under GYEDC will include economic development, improving transportation between Mexico and the United States, and increasing tourism; and,

WHEREAS, the County will contribute to the oversight of the Bi-National Program under GYEDC; and,

WHEREAS, the Bi-National Program requires additional funding to hire a part-time coordinator to support the initial program objectives discussed above; and,

WHEREAS, to provide for additional funding, the Agreement must be amended,

NOW THEREFORE, in consideration of the above recitals and the following mutual covenants and stipulations, the parties agree to the Amendment as follows:

# I. GREATER YUMA ECONOMIC DEVELOPMENT CORPORATION AGREES TO PERFORM THE FOLLOWING:

GYEDC shall hire a part-time, bi-lingual and bi-cultural coordinator ("Coordinator") for one (1) year to support the objectives of the Bi-National Program as described in Exhibit "A", incorporated by reference. In addition to the \$118,450.00 provided to the GYEDC under the Agreement, the County shall provide GYEDC \$8,754.00 ("Coordinator Funds") more for the sole purpose of funding the Coordinator position. The Coordinator Funds are contingent upon the following entities contributing their proportionate share to fund the Coordinator position:

- (1) the City of Somerton contributing \$2,034.00,
- (2) the City of San Luis contributing \$3,901.00,
- (3) the Town of Wellton contributing \$403.00, and

## (4) the City of Yuma contributing \$13,029.00.

If Somerton, San Luis, Wellton, or Yuma fails to provide the described contribution for the Coordinator position established above, GYEDC shall, automatically and without further action by the County, release and return the Coordinator Funds to the County. If the County, Somerton, San Luis, Wellton, and Yuma create a new entity ("Entity") to administer and oversee the Coordinator position, the Coordinator Funds from the County shall automatically be released to that Entity. GYEDC's receipt and the County's distribution of the Coordinator Funds shall be subject to the all conditions and limitations set forth in the Agreement.

IN WITNESS WHEREOF, the pa	arties hereto have executed this Amendment this
day of, 201	4.
YUMA COUNTY	GREATER YUMA ECONOMIC DEVELOPMENT CORPORTATION, a Arizona non-profit corporation
Robert L. Pickels, Jr.	President
County Administrator	
ATTEST:	
	Chairman
Desarae A. Doten	
Deputy Clerk	
Date	
APPROVED AS TO FORM:	
Jon R. Smith	
Yuma County Attorney	

#### Exhibit A

## "Program Objectives of the Bi-National Region"

The initial program objectives of the bi-national region under the GYEDC include, but are not limited to the following:

### **Economic Development**

- Establish identity through branding
- Develop marketing campaign
- Attend trade shows, distribute marketing material
- Establish memorandum of understanding with educational sectors

### **Transportation**

- Reduction of commercial truck crossing time
- Facilitate feasibility study for the commercial port of entry to expand the use of privately operated vehicles at San Luis II
- Extend sentri hours to 24 hrs.
- Explore increasing electrical service to San Luis R. C.
- Explore increasing natural gas service to San Luis R. C.
- Explore extending rail lines in U.S. and Mexico from Union Pacific mainline to Feromex mainline
- Promote designation of Canamex Corridor

#### **Tourism**

- Increase coordination of events in San Luis R. C. and Yuma County
- Market El Golfo as a regional beach
- Shopping Tourism in Yuma County